



Sales Tax: Navigating Multistate Compliance in the Digital Age Self-Study Webinar (2 Hours)

ST17023F
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Self Study Webcast
Dec 20 - Dec 21

Overview:

In addition to evolving economic and physical presence nexus standards, states have begun imposing sales tax on software, digital goods and online services--all of which create complications for taxpayers and enforcement officials, who must classify and source the transactions. As a result, companies must now establish baselines for:

- How sales tax must be paid
- Sourcing taxable sales of products and services
- Automating the sales tax compliance process
- Managing sales tax obligations to minimize risk

Objective:

To provide tax professionals with an overview on the evolving sales tax nexus landscape, including the impact of state imposed sales tax on software, and digital goods and services.

[Detailed Learning Objectives](#) [1]

Emphasis:

- Sales Tax: General Application
- State Efforts to Impose Sales Tax On:
 - SaaS
 - Cloud computing
 - Digital goods and services
- Examples of the Most Aggressive States
- Problems with Imposing Sales Tax on Digital Products
- Planning Opportunities
- Forecasting: What Does the Future of Sales Tax Look Like?

Learning the sales tax nexus standards for classification of sales and services

Recognize the various challenges to sales and use tax compliance imposed by multistate activities

Recognize the sales tax nexus standards and conditions required to properly source and classify digital products

Identify sales tax for products and services in digital goods and services

Recognize the sales and use tax implications of states that use "bright lines" to classify digital products

Identify sales tax planning for those states in which they do not do digital products

Identify the general planning rules for digital products



BottomPrerequisite:

None.

Preparation:

No advance preparation required.

Level of Knowledge:

Overview.

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[1] [https://www.cpeonline.com/JavaScript:showObjectivesPopup\(\);](https://www.cpeonline.com/JavaScript:showObjectivesPopup();)