

# Understanding Sales Tax in a Post-Wayfair World Self-Study Webinar (2.5 Hours)

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Self Study Webcast  
Dec 20 - Dec 21

## Overview:

Sales tax is complex, misunderstood and often underappreciated. States and local jurisdictions have their own rules for what's taxable and exempt, as well as documentation and exemption certificates, and tax rates--all of which are subject to change, obligating taxpayers to comply with new collection and remittance requirements. Furthermore, following *South Dakota v. Wayfair*, out-of-state sellers must now collect sales tax on goods and services delivered to other states. In this self-study webinar, we will review:

- Multistate sales tax
- Sales tax nexus and compliance
- Responding to sales tax audit results
- Business sale due diligence processes

## Objective:

To show tax professionals the importance of evaluating nexus and the taxability of transactions, as well as developing compliance processes, documentation and tax automation.

[Detailed Learning Objectives](#) [1]

## Emphasis:

- **Sales Tax**
  - *South Dakota v. Wayfair*
  - General nexus concepts
  - General application
  - Exceptions by industry, transaction and customer
  - Multistate
  - Responding to an audit
- **Situsing & Sourcing Sales**
- **Cloud Computing, Digital Goods & Services**

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\*Verify the registration eligibility for a single chapter transaction

\*Transfer the general accounting code to the course

\*Transfer the tax reporting responsibility of this unit of digital content

## BottomPrerequisite:

None.

## Preparation:

No advance preparation required.

## Level of Knowledge:

Overview.

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## Source URL:

<https://www.cpeonline.com/selfstudycourse/webcast/understanding-sales-tax-in-a-post-wayfair-world-self-study-webinar-%282.5-hours%29-1>

## Links:

[1] [https://www.cpeonline.com/JavaScript:showObjectivesPopup\(\);](https://www.cpeonline.com/JavaScript:showObjectivesPopup();)